

## Foundation Recognizes Professional Advisors Who Promote Philanthropy on the Shore

Professional Advisors from the region were recognized with awards for outstanding service in promoting philanthropy for the benefit of Maryland's Lower Eastern Shore. The awards, sponsored by the Community Foundation, were presented at an appreciation breakfast in January at our Nonprofit Support Center in Salisbury.

"These awards recognize the contribution professional advisors have made in building relationships with the Foundation and for the assistance they have provided to their clients in establishing charitable funds for the benefit of the community," said Spicer Bell, CFES President. "We appreciate the professionalism and expertise they add to charitable giving conversations with the people they advise on financial and legal matters."

Salisbury attorney Gill Allen received the 2010 Professional Advisor of the Year Award. Allen represented the late Richard Hazel for many years and was a trustee for the Richard and Patricia Hazel Charitable Remainder Trust. He was instrumental in working with the other trustees in establishing a charitable fund at the Foundation that has in just the past 12 months alone granted \$444,000 to support nonprofits here on the Lower Eastern Shore.



*The Community Foundation's 2010 Professional Advisor of the Year Award was awarded to Salisbury Attorney Gill Allen by Melody Nelson, Foundation Board Member and Secretary.*

The Foundation also made a \$500 grant to HALO – Hope and Life Outreach, a favorite charity of the Hazel family, in recognition of Allen's award.

The Foundation's 2010 Professional Partner of the Year Award was presented to the Salisbury office of the Morgan Stanley Smith Barney brokerage firm. Since the earliest days of the Community Foundation in 1984, foundation donors have made gifts of stock through Morgan Stanley. Over the years, Morgan Stanley and its predecessors have provided outstanding service to the Foundation and its donors by facilitating charitable giving from the gifting of stock to the Foundation.

Paul Wilber, a partner in the law firm of Webb, Burnett, Cornbrooks, Wilber, Vorhis, Douse & Mason, in Salisbury, received the Foundation's 2010 Professional Advisor Recognition Award. Wilber recommended the Foundation to Mrs. Elizabeth Brittingham Pusey, now deceased, who established a scholarship fund to benefit Wicomico County students. At her passing Mrs. Pusey made a substantial bequest to her fund that will enable the Foundation to award \$500,000 in scholarships over the next decade.

## CFES Donors Support Seton Center's Relief Efforts for Haiti Orphanage



*CFES President Spicer Bell presents Barbara Whitehead with checks from Foundation donor advisors to support the Seton Center's relief efforts to help an orphanage in Haiti.*



*Sister Dianne Moore (l) and Sister Cecilia McManus (r) load medical supplies at the Seton Center prior to leaving for Haiti. The Sisters carried supplies, personal items and toys for children who live in an orphanage that was destroyed by the earthquake in January.*

Spearheaded by an appeal from Foundation donor Barbara Whitehead, CFES donor-advisors answered the call with \$3,200 in gifts to support a local relief effort for the children living in an orphanage that was completely destroyed by the recent devastating earthquake in Haiti.

Barbara learned that two Sisters at the Seton Center in Princess Anne, Sisters Diane Moore and Cecilia McManus, were traveling to Haiti for two weeks in late January and early February to provide emergency medical assistance for the surviving children, who were left without shelter or basic necessities. The Sisters, who are also trained nurses, were each allowed to carry suitcases containing 100 pounds of medical supplies on their flight to the capital of Port Au Prince.

BJ Summers, CFES donor relations officer, relayed Barbara's appeal for support for the relief mission to the Foundation's "Partners in Giving" network of donor-advisors. In a matter of hours, with a few phone calls and e-mails, donors pledged \$3,200 to the Sisters of Mercy to help offset expenses of the trip and to purchase medical supplies for the children left injured and homeless due to this tragedy.

## MESSAGE FROM THE PRESIDENT

ShoreCAN's  
success driven  
by energy,  
creativity  
and YOU!



Spicer Bell

It has only been four months since we held the ShoreCAN Volunteer Center ribbon cutting at the Community Foundation. All of us at the Foundation are excited about the rebirth of ShoreCAN and the opportunity to provide another support service for nonprofit and faith-based organizations across the Lower Shore.

We are fortunate to have Jon Fitzsimmons serving as our VISTA volunteer to help with the revitalization of ShoreCAN. Jon's energy and creativity can be seen in many of the volunteer center's efforts since ShoreCAN was launched at the Community Foundation on October 15th.

In that short time we have seen our partnering nonprofit organizations grow to over 70. The list of active volunteer opportunities has grown to over 90, active volunteers to over 90 and we have helped arrange over 140 volunteer placements. If you have not met Jon, give him a call and introduce yourself.

As excited as we are, we have to remind ourselves that none of this would be possible without you. It has been said that, "Volunteers don't care more, they just do something about it." By being a part of ShoreCAN, regardless of your role, you are among the people who are making ShoreCAN a success. You are also the future of this effort.

Whether you are a volunteer or someone who organizes volunteers, help us spread the word. Make a resolution today. Recruit a friend, family member, or someone from your church or neighborhood. Let them know what volunteering can do for them and the community. Share your passion. Pass it on! Let's all work together to make the Lower Shore an even better place to call home.

It's Easy, It's Safe, It's Important

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Census  
2010



IT'S IN OUR HANDS



### 2009 Mary Gay Calcott Award

Pocomoke Middle School (PMS) received the 2009 Mary Gay Calcott Award of Excellence for the most creative education program submitted this year for the Community Foundation's Excellence In Education Awards. Pictured (l to r) are: Pete and Linda Hutchinson; Jon Andes, Superintendent of Worcester County Schools; Pocomoke Middle teacher Monica Forrester, who is the coordinator for the award winning program; and Betty Wootten and Rick Wootten. The Hutchinson and Wootten families established the Mary Gay Calcott Award in memory of the late professor of English at Salisbury University.

**For more 2009 Excellence In Education Award photos visit [www.cfes.org](http://www.cfes.org).**



### Service Center Dedication

Teresa Fields, Executive Director of Worcester Youth and Family Counseling (WY&FC), and Spicer Bell, Foundation President, are all smiles after the ribbon cutting ceremony in October 2009 of WY&FC's new Community Service Center in Berlin. The Foundation's 25th Anniversary \$25,000 Partnership Prize helped complete the new Community Center. WY&FC provides assistance and referrals for social services programs in Worcester County.



### Sorin Gift Creates Chamber Fund

Eunice Q. Sorin presents a check for \$100,000, the first annual installment of a \$500,000 pledge to the Ocean City Chamber of Commerce, at a reception celebrating the dedication of the Eunice Q. Sorin Visitor and Conference Center. The pledges are being held in a fund established by the OC Chamber. Pictured accepting the gift is: Todd Ferrante, OC Chamber Immediate Past President; and Spicer Bell, Community Foundation President.

### Save the Date

Sunrise "Rotary Rocks"  
Event to Support Help  
Your Neighbor Fund

Outdoor Concert  
Winter Place Park  
May 8, from 3-7 p.m

The Sunrise Rotary Club in Salisbury will be sponsoring a "Rotary Rocks" Outdoor Concert at Winter Place Park on Saturday, May 8th from 3-7 p.m. The concert will benefit the Community Foundation's "Help Your Neighbor Fund." Among the featured musical groups will be: "The Bone Daddys" and "Passafire," a reggae rock band. Admission is \$30 per person. Beer, food and refreshments will be sold at the concert by local vendors. More information will be available online at [www.cfes.org](http://www.cfes.org) prior to the event.

Watch PAC 14 TV 'Community FoundationSpotlight' ... Check Listings: [www.PAC14.org](http://www.PAC14.org)

## Donor Profile

# Curt & Jane Massey

Curt and Jane Massey of Salisbury have been generous donors and supporters of the Community Foundation of the Eastern Shore (CFES) for over a decade. Their spirit of charitable giving is guided by their belief in community service and their religious faith.

The Massey's met while both were attending Washington College in Chestertown and after they graduated, first Curt, then Jane a year later, they were married while Curt served in the U.S. Marine Corps. When Curt finished his military obligation, the couple moved to Jane's hometown of Salisbury, where they raised a family and have remained ever since.

Just over a decade ago, Curt and Jane were invited to a luncheon by their friend, Tom Hershey, to learn about the Foundation. The Massey's had heard some good things about the Community Foundation, but like many folks, were not sure what the organization's role was in the community.

"We listened to a presentation about the Foundation and talked to people who were already involved," Jane said. "We learned about its purpose and were very impressed." Curt said they were pleased to learn about all the different ways the Foundation could help with their charitable giving.

"It was time for us to do some estate planning and after looking at the different tools offered by the Foundation, we decided to start a donor-advised fund," said Curt. The Masseys have supported several local charities through grants from their fund ever since.

Curt and Jane's recommendations for grants have primarily focused on organizations that help people in need. Grants have regularly supported the Christian Shelter, the Village of Hope, the Little Sisters of Jesus and Mary, and Coastal Hospice.

"Part of our motivation to give to those in need is that we are trying to be obedient to the word of Jesus," Curt explained. "He taught us to love our neighbor, feed the hungry and serve our fellow human beings. This is one of the ways we hope to follow those teachings."

Guided by their faith, the Masseys also regularly support the St. Peter's Episcopal



Faith and service guide  
couple's charitable giving

Church where they are members of the congregation. One of their sons, Mark, is the pastor of a new church in Berlin, the River Church of the Nazarene, and they recently have added the church to their list of charitable giving commitments.

The couple has also volunteered in the community for many years. Curt currently volunteers at Hospice By the Lake in Salisbury and Jane is serving in her 13th year as a board member of the Peninsula Regional Medical Center Foundation. Jane says her service to PRMC is continuing a family tradition of service her father started years ago when he also served as a member of Peninsula Regional's Board of Trustees.

The PRMC Foundation is another favorite charity supported by the Masseys through their donor-advised fund. "We think it is great to have such an outstanding hospital in our community," Jane noted. "It's unbelievable that our hospital is ranked in the top five percent for quality in the nation."

Curt and Jane also regularly provide grants from their Community Foundation Fund to their common alma mater, Washington College.

And in keeping with their desire for charitable giving to reflect their family values, Curt and Jane have made a broader commitment to supporting the Foundation in two ways. First, they have made gifts to the Foundation's Community Needs Fund which provides grants to a wide spectrum of nonprofits on the Lower Eastern Shore.

And secondly, as part of their estate plan, Curt and Jane have also made the Community Foundation the beneficiary of their IRAs when they pass. When they informed the Foundation about their bequest, the couple accepted an invitation to join the Foundation's Legacy Society, which is composed of donors who have made a deferred planned gift to CFES.

"We thought it just made sense to see the money go to charity, instead of being paid as taxes," Jane noted. "And this way we leave the money in a place where it will continue to do good for the community long after we're gone," Curt added.

## BREAKING NEWS

### "Wear It Again" for a Good Cause

Benjamins Wear It Again, an upscale consignment boutique, located in Salisbury, has launched a program that allows patrons to donate the proceeds of their sold items to charity. The boutique has always donated items to local charities, but owner Nancy Benjamin saw the potential to do more for those in need.

Nancy had been donating clothing to local nonprofits, but realized that financial contributions could be used to serve other critical needs. To accomplish her charitable goals, she established relationships with three charitable organizations that serve the region in diverse ways: the Life Crisis Center; Women Supporting Women; and the Community Foundation's "Help Your Neighbor Fund."

Individuals putting their clothing on consignment at Wear It Again have the option of designating one of the three organizations to benefit from the re-sale of the clothing they bring into the store. All sales benefiting the Help Your Neighbor Fund will provide families and seniors with assistance for utility bills, food and medical prescriptions.

### Nonprofit Office Center Ribbon Cutting

The public is cordially invited to a ribbon cutting ceremony to officially open the Foundation's Nonprofit Office Center on Wednesday, April 28th. The ribbon cutting will take place at 5 p.m., immediately followed by a Salisbury Area Chamber of Commerce Business After Hours reception hosted at the Foundation's Eastern Shore Nonprofit Support Center in the East Park Professional Center in Salisbury.

Five nonprofit organizations have set-up shop in the new Nonprofit Office Center which is located immediately adjacent to the Foundation's offices. The five nonprofit organizations that are operating in the office center are: Women Supporting Women; the Del-Mar-Va Council Boy Scouts of America; the Delmarva Water Transport Committee; the Maryland Mentoring Partnership; and Delmarva Low Impact Tourism Experiences (DLITE).

Anyone wishing to attend the ribbon cutting and Business After Hours reception may RSVP by calling Patt Strausburg at the Foundation at 410-742-9911.

# CFES ShoreCAN Volunteer Center off to great start

Thanks to the Community Foundation's sponsorship of the ShoreCAN Volunteer Center, volunteering on Maryland's Lower Shore has never been easier. ShoreCAN is a concept that has been around for a number of years, but since this past October, under the Foundation's auspices, has gotten off to a great start due to greater visibility and promotion.

The purpose of the Volunteer Center is simply to connect local nonprofit organizations that need volunteers with individuals in this area who are looking for volunteer opportunities. Already, over 70 local nonprofit organizations have registered

their volunteer opportunities on the Foundation's ShoreCAN website, [www.shorecan.org](http://www.shorecan.org) and as a result, the site has helped to arrange over 140 volunteer placements.

"This is an exciting time for volunteerism," said Spicer Bell, Foundation President. "The new volunteer center attracts people who want to volunteer and offers them meaningful opportunities to serve," Bell added.

"ShoreCAN is like an e-Harmony for volunteers," said Jonathan Fitzsimmons, a VISTA Volunteer who coordinates the program for the

Community Foundation. "Anyone looking to match their interest with a local nonprofit is very likely to find just the right fit," Fitzsimmons added. ShoreCAN has started a program of hosting "Volunteer Cafes" on the Lower Shore that enable individuals interested in volunteering to learn more about volunteer opportunities in their respective communities in a person-to-person setting.

ShoreCAN is also organizing and promoting "Community Clean-up and Neighborhood Improvement" projects during National Volunteer Week 2010 which is being held April 18-24.

## ShoreCAN Volunteer Center Ribbon Cutting

Art Cooley, Board Chairman of the Community Foundation of the Eastern Shore cuts the ribbon to officially open the new home of the ShoreCAN Volunteer Center at the Foundation's offices in Salisbury. The celebration was attended by local, regional and state representatives of the nonprofit, governmental and business community. The new Volunteer Center expands the ways Lower Shore nonprofit organizations can connect with individuals who are looking for meaningful volunteer opportunities to serve the community.



## Community Service Award



Del. Norman Conway was presented with a "Community Service Award" from the Community Foundation during the ShoreCAN Volunteer Center ribbon cutting celebration.

Del. Conway was recognized by the Foundation as an outstanding example of an individual in the community for whom public service and volunteering have been a way of life.

## ShoreCAN Volunteer Café — Berlin

Attending the first ShoreCAN Volunteer Café at the Berlin Coffee House recently were (l to r) Jon Fitzsimmons, Anna Mullis, Anita Todd, Erica Joseph, Gee Williams, Carrie Samis, Don Whitcomb, Mary Ann Whitcomb and Kristi Richardson. The Volunteer Café in Berlin was the first of a series of informal meetings to be held on the Lower Eastern Shore to promote volunteerism in the region through the use of the ShoreCAN Volunteer Center. Local volunteer opportunities are listed on the center's website at [www.shorecan.org](http://www.shorecan.org) and in local newspapers.



## ShoreCAN Volunteer Opportunities

<p>To volunteer for any of the opportunities listed below please contact the ShoreCAN Volunteer Center at <a href="mailto:shorecan@cfes.org">shorecan@cfes.org</a> or call 410-742-9911. To view more opportunities like these please visit <a href="http://www.shorecan.org">www.shorecan.org</a>.</p>	<p><b>Office Organization</b> Friends of Poplar Hill Mansion</p>	<p><b>Troop Leaders</b> / Girl Scouts of the Chesapeake Bay <b>Mentor</b> / Wicomico Mentoring Project, grades K-12</p>
<p><b>Better Living Expo &amp; Craft Show Volunteers</b> Habitat for Humanity ReStore / Set up &amp; break down</p>	<p><b>Intake Manager</b> Help and Outreach Point of Entry, Inc. (HOPE)</p>	<p><b>Graphic Artist</b> / Holly Community, Inc. <b>Driver</b> / Blind Industries and Services of Maryland</p>
<p><b>Interpreter</b> SHORE UP!</p>	<p><b>Exercise Leader</b> / Lower Shore Enterprises, Inc.</p>	<p><b>Warehouse Assistant</b> Habitat for Humanity of Wicomico County ReStore</p>
<p><b>Patient Care Volunteer</b> Coastal Hospice &amp; Palliative Care</p>	<p><b>Library Aide</b> Blackwell Library at Salisbury University</p>	<p><b>Mentor</b> / Big Brothers Big Sisters <b>Photography Leader</b> / 4-H</p>
<p><b>Fund Raising Assistant</b> Habitat for Humanity of Worcester County, Inc.</p>	<p><b>Public Programs Assistant</b> Pemberton Historical Park</p>	<p><b>Youth Advocate</b> / Lower Shore CASA <b>Videographer</b> / Worcester County G.O.L.D.</p>
<p><b>Tour Guide</b> / Delmarva Discovery Center</p>	<p><b>PAC 14 Local Producers</b> / PAC 14 <b>Social Media Specialist</b> / Holly Community, Inc.</p>	

## NEWS BRIEFS

### CFES Tops Investment Survey

In the most recently available Council on Foundations survey of Investment Returns the Community Foundation ranked number one among survey participating foundations of our asset size of \$50 to \$99 million. The 10-year average returns for the Foundation ranks in the top third of reporting similar size community foundations. "This is one more indicator of the Foundation's sound investment strategy that continues to serve our donors and the nonprofits we support during these challenging economic times," said Spicer Bell, CFES president.

### Faith Based Funds Important To Foundation

The Asset Development Committee in its most recent meeting noted that endowment funds established by faith-based organizations are playing a greater role at the Foundation. Currently there are 18 funds that are affiliated with faith-based groups at the Foundation. These funds include designated, scholarship and nonprofit partner funds. Faith-based organizations play an important role in improving the lives of citizens in our community and the Foundation recognizes the need to establish permanent charitable assets to fulfill their varied missions.

### NEW CHARITABLE FUNDS

Nine new charitable funds have been established to date at the Community Foundation during the current fiscal year. The new funds include four donor advised funds, four agency funds and one designated fund. The new funds are:

- Stephanie Willey Donor Advised Fund
- Jeffrey Peter Marx Memorial Fund
- Renew The Zoo Fund
- Dan Prengaman Memorial Fund for the Arts
- OC Chamber of Commerce Donor Advised Fund
- Rotary Club of Salisbury Nonprofit Partner Fund
- Pairo/Krebs Ocean City Paramedic Foundation Endowment
- Harrison & Sylvia Langelier Donor Advised Fund
- Hebron Savings Bank Donor Advised Fund

### CFES Presented Community Service Award

Dove Pointe Executive Director Don Hackett recently presented the Community Foundation of the Eastern Shore with a Community Service Award for the Foundation's grant support for the organization's numerous programs. Dove Pointe provides services to persons with disabilities focusing on teaching specific work skills necessary to help young adults to become successful employees.

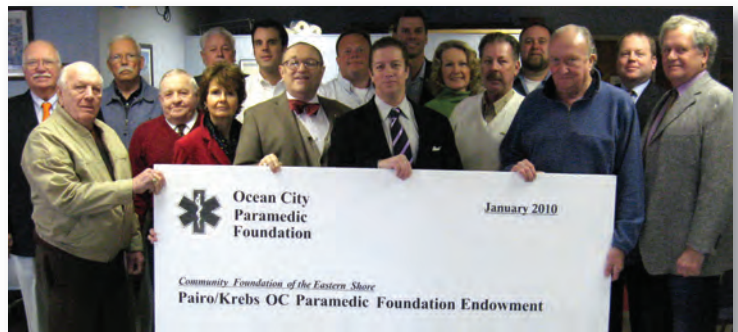
The Community Foundation has supported many different Dove Pointe programs including enhancements to the facility's Snoozelen Room which provides multi-sensory stimulation to children with autism and developmental disabilities.

The Foundation recently assisted in the purchase of equipment for a "Communication on the Move Program" that enables the staff at Dove Pointe to provide unique physical therapy to clients with severe physical and developmental disabilities.



### WMDT-47 PSA Sponsorship

The first of a series of Public Service Announcements (PSAs) for television was produced and taped by WMDT-47 and Delmarva CW3 for the Community Foundation recently. The PSAs along with monthly interviews on "Good Things Delmarva", plus news coverage throughout the year, are all part of a public service sponsorship of the Community Foundation by WMDT-47 during 2010. In addition to the value of the production and original broadcasting provided by WMDT-47, the PSAs are being made available for broadcasts on Comcast Cable TV and PAC-14 Public Access TV. The public service programming is also being made available to the Foundation so the news segments and interviews can be posted to our website at [www.cfes.org](http://www.cfes.org) and shared through our CFES Facebook page at: [www.facebook.com/cfeasternshore](http://www.facebook.com/cfeasternshore). The first PSA promoted Foundation scholarship funds and featured recent scholarship recipients Lora Robinson and Harsh Desai. *Pictured above, WMDT-47 Creative Services Manager Don Gaul tapes a testimonial for the CFES scholarship PSA at the Foundation's Eastern Shore Nonprofit Support Center.*



### OC Paramedic Foundation Fund

The Ocean City Paramedic Foundation recently established an endowment fund at the Community Foundation of the Eastern Shore for the benefit of paramedic services in Ocean City in perpetuity. The fund was named in honor of Richard H. Pairo, Sr., and the late Albert Krebs, two individuals who played critical roles in the creation and development of the OC Paramedic Foundation. *Pictured (l to r) are Board members of the Ocean City Paramedic Foundation: John Lynch, Jim Watts, Dan Harris, Al Thomas, Jim Conkel, Sidney Ward, Steve Green, Dr. Robert Adkins, Gary Figgs, Rick Pairo, John Gebrig, Jr., Nancy Howard, Jim Harbour, Doug Buxbaum, Dick Pairo, Joe Kendall, and Bruce Moore. Board members not pictured are: Dr. Nicholas Borodulia, John Hyle, Stan Kahn and Buck Mann.*

## GRANT GUIDELINES

The Community Foundation invites qualified nonprofit organizations to apply for these grant programs.

- **Community Needs Grants:** Support charitable programs benefiting Somerset, Wicomico and Worcester counties. Deadlines are February 1 and August 1.
- **Technical Mini-grants:** Supports capacity building activities of local 501(c)3 nonprofits. Deadline July 20 and January 20.
- **Youth Foundation:** Grants to support local youth programs. Deadline March 5, 2010.

*Copies of grant guidelines and application forms are available from the Foundation office or from our website at [www.cfes.org](http://www.cfes.org).*

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## ABOUT OUR FOUNDATION

The Community Foundation is the only tax-exempt public foundation dedicated for all time to improving the quality of life in Somerset, Wicomico and Worcester counties. By accepting, managing and investing gifts wisely, we act as a funding resource for both present and future generations.



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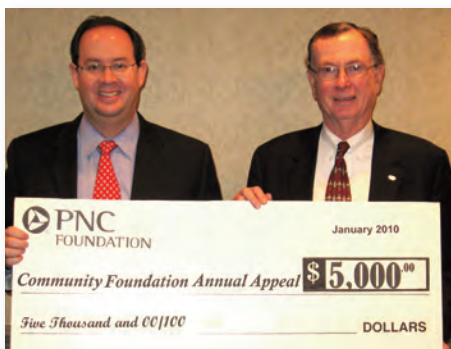
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### New Community Foundation Board Members

Newly elected members to the Board of Directors of the Community Foundation of the Eastern Shore are: (l to r) John T. Allen, David A. Vorhis, John P. Barrett and James R. Thomas.

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### PNC Supports CFES Annual Appeal

Tom Mears, (left), PNC Bank Market Executive for the Eastern Shore, presents a check for \$5,000 to Spicer Bell, (right), President of the Community Foundation of the Eastern Shore to support the Foundation's Annual Appeal. PNC Bank also sponsors the Foundation's training sessions and workshops throughout the year at the Eastern Shore Nonprofit Support Center.

The Community Foundation and ShoreCAN are now on Facebook and Twitter:



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