

Community Foundation embraces women's philanthropy

A new initiative to recognize and enhance the importance of Women's Philanthropy here on the Lower Eastern Shore was started in style with a Foundation reception hosted by four CFES board members on May 13th.

Hosting the Foundation's first-ever Women's Philanthropy event were board members Jackie Cassidy, Jane Corcoran, Karen Lischick and Susan Purnell. The reception was held to recognize the important role women play in charitable giving in the community.

During the reception, the Foundation presented Sandy Fitzgerald-Angello, Vice-President/Dealer Operator of the Pohanka Automotive Group of Salisbury, with a "Community Service Award" in recognition of her philanthropic support for charitable causes and nonprofit organizations throughout the region.

"From time-to-time the Community Foundation recognizes individuals and businesses that make a lasting difference in our community," said Spicer Bell, CFES President. "We try to say thank you on behalf of the thousands of lives these individuals and businesses have touched.

When we talk about women in philanthropy, Sandy is a role model for



Sandy Fitzgerald-Angello, Vice-President/Dealer Operator of the Pohanka Automotive Group of Salisbury, is presented with a "Community Service Award" in recognition of her philanthropic support for charitable causes and nonprofit organizations throughout the region by Spicer Bell, CFES President.

our entire community."

Bell noted that the award recipient has supported a wide range of nonprofit causes like the Wellness Community, Junior Achievement, the Salvation Army, Habitat for Humanity, and Salisbury Chamber of Commerce beautification efforts. She has also championed and participated in the Habitat for Humanity's "Women's Build" that helped to provide a new home for a family of eight. Bell added that Pohanka employees even provided a generous supply of household goods to help the family get started in their new home.

As the leader of the Pohanka Automotive Group of Salisbury, Fitzgerald-Angello initiated the Pohanka Pays It Forward Program that has donated over \$180,000 to local nonprofit organizations. At the awards presentation, it was also noted that she was honored in 2009 as one of the "Top 100 Women in Maryland".

Bell also recognized the significant impact on philanthropy over the years by other women in our community including Bobbi Biron, Gladys Goslee, Marianna Holloway, Virginia Layfield, Jane Massey, Sue Morris, and Francis Tilghman.

CFES ranked among top 100 for most gifts per capita

A report released by the Council on Foundations ranked the Community Foundation of the Eastern Shore (CFES) in the top 100 in the nation for receiving the most gifts per capita for fiscal year 2009.

The June 2010 national report titled, "Benchmarking Beyond Asset Size," ranked our Foundation 23rd for per capita gifts among the 700-plus community foundations in the United States. Gifts per capita were calculated by dividing the foundation's total gifts by the population of each foundation's service area, which is 150,000 for CFES.

The report showed that the per capita gift to the Foundation in FY 2009 was \$42.36 per person or a total of \$6.3 million over the course of a year. "This is an outstanding reflection on the people of the Lower Shore for their generosity and support of charitable giving," said James Almand, CFES board chair. "We are very fortunate to serve an area with so many caring and generous individuals."



Members of the Board of Directors of the Community Foundation and nonprofit occupants officially open the Eastern Shore Nonprofit Office Center on April 28th.

MESSAGE FROM THE PRESIDENT

Investment Policy Changes



Spicer Bell

One of the hallmarks of the Community Foundation over our twenty-five year history has been a strong commitment to sound stewardship of the assets entrusted to the Foundation. This tradition was started by our founders and continues today with our current Board.

Part of the commitment to careful stewardship is periodic review of the Investment Policy Statement (IPS) that guides our investment practices and specifies the make-up of our investment portfolio. This past January, working with the Mason Investment Advisory Services, Inc., our investment consultant firm, our Investment Committee began a careful analysis of our IPS and investment portfolio.

As a part of that work, the Mason Co. developed a comprehensive model that analyzes the performance of different portfolio models over a variety of short and long-term periods, from five to fifty years, since 1926. The analysis allowed the Investment Committee to better understand how various mixes of stocks and bonds performed over these periods.

As a result of this work, the Investment Committee recommended to the Board of Directors that we revise the mix of investments contained in our investment portfolio. After considerable discussion, the Board approved the Investment Committee recommendations at their meeting in June and we are in the process of implementing those changes.

Most noteworthy of the changes is a reduction in our investment in bonds, real estate and commodities with an increase in our investment in stocks. The increased investment in stocks will be focused in Large Cap and Small Cap US Equities.

We are attempting to learn from the past, including the volatile investment markets of recent years, and do all that we can to protect the buying power of our endowed funds and maintain a consistent flow of funds to the community. As a part of our commitment to sound stewardship, we will work diligently to maintain a widely diversified investment portfolio with carefully selected investments with proven performance records.

With your support we remain committed to... For Good, For Ever!



Pictured (l to r) are: Crimes Solvers board members Sam Vincent, Wayne Lowe and Mark McGyver; followed by Spicer Bell, CFES President; Louise Smith, City Council President; and Mayor Jim Ireton.

Crime Solvers Grant

The Community Foundation of the Eastern Shore (CFES) presented a \$2,500 grant to Crime Solvers of the Eastern Shore at the Salisbury City Council meeting on April 26th. The Foundation grant will support The City of Salisbury's Safe Streets Initiative administered by the Salisbury Police Department. The mission of Crime Solver's is to provide rewards for tips that help to solve local crimes.



The ShoreCAN Volunteer Center promoted National Volunteer Week in April with promotion and grants ranging from \$100 to \$500 to support local volunteer clean-up or neighborhood improvement projects. Above, some of the 75 volunteers who turned out to join in Berlin's Spring Parks Clean-Up Day on April 24th work diligently to create a rain garden in Stephen Decatur Park. The Grow Berlin Green Partnership organized and sponsored the rain garden project.

ShoreCAN to sponsor Volunteer Fair

The region's first-ever "Volunteer Fair" will be sponsored by the ShoreCAN Volunteer Center at Wor-Wic Community College on Saturday, September 25th from 10 a.m. to 2 p.m.

The purpose of the event is to connect people who are interested in volunteering with local nonprofit organizations. Local nonprofit and community organizations will be on hand to highlight programs and ways to get involved.

"Local volunteers are vitally important in building a better community," said Foundation President Spicer Bell. "The Volunteer Fair will be an excellent opportunity to connect people who want to volunteer with meaningful opportunities to serve."

ShoreCAN is pleased to be partnering with the following organizations for this event: Junior Achievement of the Eastern Shore; RSVP; Salisbury University Volunteer Center; MAC, Inc.; United Way of the Lower Eastern Shore; Worcester County Volunteer Services; and Wor-Wic Community College.

Organizations who wish to be exhibitors at the Volunteer Fair can access registration materials at www.shorecan.org.

First Shore Federal Savings & Loan honored for community service

The Community Foundation of the Eastern Shore (CFES) presented First Shore Federal Savings and Loan with a “Community Service Award” in appreciation for their long-term philanthropic support for charitable causes and nonprofit organizations throughout the region.

The award was presented during the Salisbury Area Chamber of Commerce Business After Hours hosted by the Community Foundation on April 28th. “First Shore Federal Savings and Loan is truly a community leader in providing philanthropic support for charity,” said Spicer Bell, CFES president. “Their example is a real inspiration to all of us and shows what a difference the business community can make in improving the lives of our fellow citizens through charitable giving,” he added.

In the past 18 years alone, since First Shore Federal Savings and Loan (FSFS&L) established a charitable fund at the Community Foundation, they have given over 530 grants totaling over \$800,000 to charities and nonprofit organizations in our area.

Organizations that have benefited from charitable support from FSFS&L include the Salisbury Zoo, the Boy Scouts, MAC, Inc., the Salisbury Fire Department, the United Way of the Eastern Shore, the Seton Center, the Fruitland Community Center, the Salisbury-Wicomico Arts Council, the Village of Hope, Dove Pointe, the Salisbury Area Chamber of Commerce Foundation and dozens of additional charitable causes throughout the region.



Pictured (l to r) representing FSFS&L are: Dick Morris, Jim Jones, Skip Johnson, Debbie Tingle, Tom Hershey, Paula Brown and Marty Neat. Pictured immediately to the right of Neat is Spicer Bell, CFES President.

Community Service Award

Marty Neat, President of First Shore Federal Savings & Loan, accepts a Community Service Award from the Community Foundation in appreciation for FSFS&L’s philanthropic support for charitable causes and nonprofit organizations on Maryland’s Lower Eastern Shore.



La Merced Mission

From June 23 to July 2, 2010 two local plastic surgeons, Dr. Vincent Perrotta and Dr. Christopher Pellegrino, and dentist, Dr. Richard McCann participated in a medical and community outreach mission for the organization’s third consecutive year to work with a 25-member team that provides free reconstructive surgery and general dentistry to the women and children of Nicaragua. The La Merced Charitable Fund at the Community Foundation helps to support these annual missions of mercy. Eastern Shore doctors, nurses, students, and volunteers carried out their first mission of mercy in 2008. The missions are led by Dr. Vincent Perrotta of Salisbury.



Pictured (l to r) are: Spicer Bell, Foundation President; Mayor Steven Matheus; Council Members Rebecca Bowman and Eric Mullins; Mark Thomas, Worcester County Library Director; and Carol Howe, Snow Hill Library Branch Manager.

Snow Hill Library Fund

As a result of a bequest from the estate of Beulah V. Riley, the Town of Snow Hill has established a permanent endowment fund at the Community Foundation of the Eastern Shore for the perpetual benefit of the Snow Hill Library.

Ewell Methodist Church reaches endowment goal in record time

Sometimes the combination of faith and work come together to produce unexpectedly welcome results. A recent example is the successful efforts of the congregation of the Ewell Methodist Church on Smith Island.

A year ago the church established a charitable fund at the Foundation for the perpetual care of the Ewell Methodist Cemetery. The fund was started with a gift of \$5,000, but as with all permanent endowments at the Foundation, church leaders knew they needed to raise an additional \$5,000 to have the fund fully endowed.

After months of planning for an endowment fund raising campaign and a number of revisions to their solicitation letter, the church got its campaign underway in early April. The response was immediate and gratifying and as a result of many individual gifts they exceeded their endowment goal in less than three weeks.

Spicer Bell, CFES President, praised the church’s efforts in a letter to William “Buddy” Evans, the fund representative. Bell said, “The success of your efforts in exceeding the minimum endowment level of \$10,000 in such a short time is a testament to the faith and commitment of the Ewell Methodist Church congregation.”

(Above) Patty Morales Ramos, RN, an ER nurse from PRMC in Salisbury, assisted Dr. Perrotta and Dr. Dorianela Arguello Costillo, a Nicaraguan Plastic Surgeon in 2009. (Below) Steven Woodward, a University of Maryland pre-med student, and Michael Traum, a UNCW pre-med student, prepare a boy for surgery.



GRANT GUIDELINES

The Community Foundation invites qualified nonprofit organizations to apply for these grant programs.

- **Community Needs Grants:** Support charitable programs benefiting Somerset, Wicomico and Worcester counties. Deadlines are February 1 and August 1.
- **Technical Mini-grants:** Supports capacity building activities of local 501(c)3 non-profits. Deadline July 20 and January 20.
- **Youth Foundation:** Grants to support local youth programs. Deadline Spring 2011 (Date TBA).

Copies of grant guidelines and application forms are available from the Foundation office or from our website at www.cfes.org.

BOARD OF DIRECTORS

James W. Almand, *Chair*
Donald K. Taylor, *Vice Chair*
Melody S. Nelson, *Secretary*
Susan K. Purnell, *Treasurer*
John J. Allen
John P. Barrett
James R. Bergey, Jr.
Jacqueline R. Cassidy
Jane R. Corcoran
Annemarie Dickerson
Charles G. Goslee
Karen E. Lischick
Kathleen G. McLain
Bruce A. Moore
James E. Morris
Joseph R. Ollinger
Ernest R. Satchell
Brian D. Shockley
John M. Stern, Jr.
Lauren C. Taylor
Louis H. Taylor
James R. Thomas, Jr.
Raymond M. Thompson
Jeffrey F. Turner
David A. Vorhis
Dr. Spicer Bell, *President*

ABOUT OUR FOUNDATION

The Community Foundation is the only tax-exempt public foundation dedicated for all time to improving the quality of life in Somerset, Wicomico and Worcester counties. By accepting, managing and investing gifts wisely, we act as a funding resource for both present and future generations.



1324 Belmont Avenue
Suite 401
Salisbury, MD 21804

RETURN SERVICE REQUESTED

NONPROFIT
ORG.
U.S. POSTAGE
PAID
PERMIT #211
Salisbury, MD
21804



Community Foundation 2010 Legacy Society Reception

The Community Foundation of the Eastern Shore entertained over 80 guests at the home of Greg and Pat Stein of Salisbury in June for the 2010 Legacy Society Reception. The event is held to honor individuals in the community who have made a planned gift to charity through the Community Foundation.



Pam Wierman, Chip & Ruby Dasbiell



Peggy Allen, Beth Hershey & Julia Fisher



Patt Strausburg, Don Taylor & Jim Almand



*Hosts
Pat & Greg Stein*



Susan Purnell, Kaye Thomas & Ann Purnell

The Community Foundation and ShoreCAN are now on Facebook and Twitter:



FOLLOW US:

<http://www.facebook.com/cfeasternshore>
<http://www.facebook.com/shorecan>



<http://twitter.com/cfesnonprofit>
<http://twitter.com/shorecan>



Phone 410-742-9911