

Record \$75,000 Community Needs Grants



Representatives from local nonprofit organizations celebrate \$75,000 in community needs grants from the Community Foundation of the Eastern Shore. The grant total to local nonprofits is the largest ever for one cycle of community needs awards from the Foundation. Nonprofits receiving grants included: Art Institute & Gallery; Assateague Coastal Trust; Fruitland Community Center; Fruitland Recreation Commission; Goodwill Industries; Green Gate Farms; Growing By Grace Deliverance Ministries; Horizons at The Salisbury School; Hudson Health; Julia A. Purnell Museum; Lower Delmarva Genealogical Society; Lower Shore Land Trust; Maryland Mentoring Partnership; Nanticoke Watershed Alliance; Salisbury Wicomico Arts Council; St. Andrews United Methodist Church; Telamon Corporation; Westside Historical Society; Worcester Veterans Memorial Foundation at Ocean Pines.

New Endowment Funds

Ten new charitable endowment funds have been established at the Community Foundation during the first five months of Fiscal 2008. They include four agency/nonprofit partner funds; two scholarship funds; three designated funds; and a corporate donor-advised fund. The new funds are:

- Assateague Coastal Trust Founders Fund
- Barbara Rogers Hall Scholarship Fund
- Coastal Hospice Staff Training Fund
- Delmarva Discovery Center Fund
- Deer's Head Foundation Endowment
- George & Gerry Bower Scholarship
- Max Cooley Memorial Fund
- Pohanka Fund for Community Needs
- Wicomico County Endowment for the Arts
- Women Supporting Women Endowment

Donor-Advised Fund May Be Answer For Year-End Giving

The holiday season is filled with activity, but sometimes the number of obligations can overwhelm even the most committed of seasonal celebrants. When it comes to year-end charitable giving, there is an alternative that can help simplify your life — a donor-advised fund.

Many individuals and businesses here on Maryland's lower Eastern Shore find that a donor-advised fund offers several advantages, not only during the holidays, but throughout the year. It's the easiest charitable fund to start and the most flexible way to give.

Starting a donor-advised fund allows you to make a charitable gift to the Community Foundation, then remain involved in suggesting charities for your gift. You receive tax benefits immediately to the maximum allowed by law, but you can decide later which charitable organizations you wish to support after the busy holiday season has passed.

You can set up a donor-advised fund in your name, in the name of your business, or in honor or memory of any person or organization you choose. The Community Foundation handles all the administrative details and awards grants to charities in your name from the fund, when you're ready!

To learn more about how a donor-advised fund may be just the answer in helping you relieve one less stress during the holidays, contact the Foundation at 410-742-9911.

MESSAGE FROM THE PRESIDENT

A Seed of Generosity



The following quote, attributed to an Indian wise man, was recently passed to me.

The universe is exceedingly generous. When a farmer sows one seed, a plant comes forth that produces thousands of seeds. If you desire abundance, be like the farmer and first give up something. Whatever you receive, keep a portion for yourself, and share a portion with others. By establishing yourself in the flow of generosity, whatever you give will come back many fold.

As we approach the holiday season, a traditional time of generosity, I found the quote a timely reminder of the important role giving can play in all of our lives – and the lives of those around us. I truly believe that what we each give comes back many fold – not necessarily in material possessions, but in terms of satisfaction, joy and peace of mind.

I know many of our Pillar readers feel the same way because you have shared with me your personal stories of what life has brought back to you as a result of your charitable giving.

The Community Foundation is alive and vibrant today because of the generosity of those who went before us. It is nourished and will continue to grow as we share the abundance we enjoy. Through the Foundation we are positively touching thousands of lives each year. It is by helping improve the lives of others that we create a flow of generosity that benefits us all.

On behalf of the entire Community Foundation family, I wish you, your families and friends a joyous holiday season. May your lives be touched by the true spirit of Christmas. A Merry Christmas and Happy New Year to you all!

New Scholarship Honors Barbara Rogers Hall

Elizabeth S. Hall, of Salisbury, has established a permanently endowed scholarship at the Community Foundation in memory of her late daughter, Barbara Rogers Hall, who died in the spring after a long battle with cancer. She was preceded in death by her father, R. Paul Hall, of Salisbury.

A 1971 graduate of Wicomico Senior High School, Barbara graduated from Towson University and taught at Wicomico and Parkside High Schools in Salisbury. After additional college training in New Jersey, Barbara was employed by the New Jersey Department of Public Health. Her specialty was emergency medicine, working as a nurse, a paramedic and a teacher in the field.

The “Barbara Rogers Hall Scholarship Fund” will make scholarships available in perpetuity to residents of Somerset, Wicomico or Worcester Counties who are enrolled in a course of studies to become a certified Emergency Medical Technician (EMT) at Wor-Wic Community College.

Anyone interested in applying for the scholarship award for the 2008-09 academic year should contact Wor-Wic Community College.

Developmental Center Emergency Fund Tops \$139,000

Individuals, businesses and nonprofit organizations responded generously to the Community Foundation of the Eastern Shore’s \$10,000 emergency fund matching challenge to benefit the Worcester County Developmental Center. In less than three months over \$139,000 has been contributed to the emergency fund to help the Developmental Center reopen as early as possible after the nonprofit organization’s training facility was destroyed by fire on Sept. 4th. “The response has been beyond my wildest dreams,” said June Walker, Developmental Center Executive Director. A temporary location for the training facility is expected to be open by early December. The Center serves developmentally challenged adults in Worcester County.

2008 Nonprofit Support Program Training

Nonprofit organizations serving Somerset, Wicomico and Worcester Counties should mark their calendars for the Community Foundation’s “**Nonprofit Resource Day**” **scheduled for Wednesday, January 16, 2008, from 10 a.m. to 2 p.m.** The training will be conducted at the Foundation’s Eastern Shore Nonprofit Support Center in Salisbury.

Local nonprofits will gain valuable tools and tips to help increase their effectiveness and identify new resources that will help them accomplish their mission. Multiple presenters will provide information on topics such as strategic planning, program evaluation and an overview of the Foundation Center and its online funding directory.

A training session on “**Grant Proposal Budgeting Basics**” is **scheduled for Wednesday, February 13, 2008 from 9 a.m. to 10:30 a.m.** This is an introductory session for nonprofits to learn important aspects of developing a project budget, identify sources of revenue, types of expenses and how to document in-kind support. The session is free, but registration is required.

The final spring training session is an “**Introduction to the Foundation Directory**” **scheduled for May 7th, from 9 a.m. to 10 a.m.**

A monthly series of “CEO Networking Lunches” are planned from February through May for nonprofit executive directors and board chairs. For registration information on any of the above sessions visit the Foundation’s website at www.cfes.org.

Community Foundation Celebrates 23rd Annual Meeting & Awards

Over 300 people who care about helping improve the lives of fellow citizens on Maryland's Lower Eastern Shore gathered to celebrate record levels of charitable giving at the Community Foundation's 23rd annual meeting and awards luncheon on Friday, Nov. 2nd at The Fountains Conference Center in Salisbury.

Board chairman Arthur M. Cooley presented the annual report to the community noting that during the past fiscal year the Foundation set a new record in grant making by distributing \$3.2 million through 955 grants to the community. Cooley also noted that the Foundation's current assets have grown to over \$70 million, with \$7.8 million in new gifts received from donors in Fiscal 2007. The Foundation currently holds over 420 charitable funds that benefit the community and has distributed \$28.9 million in grants since its founding in 1984.

During the annual meeting, Don Taylor of Salisbury and Brian Shockley of Ocean City were elected as new members of the Community Foundation's Board of Directors.

The highlight of the annual meeting was the presentation of honors and awards. Cooley presented the 2007 Chairman's Award to Raymond C. Shockley of Ocean City. Shockley is a partner in the law firm of Williams, Moore, Shockley & Harrison, LLP and served on the Community Foundation Board of Directors for 12 years until 2005. He also served on several standing committees and was the secretary of the Foundation's Executive Committee.

Cooley praised Shockley for the support he continues to provide as an ambassador for the Foundation. "His advocacy has enabled the Community Foundation to establish relationships with many individuals who have subsequently established their own permanent legacies," Cooley said. He also noted Shockley has been responsible for creating over \$2 million in Foundation endowment funds and is a member of the Community Foundation's Legacy Society.

Two other major Foundation Awards were also announced, the Award of Excellence honoring Richard A. Henson that recognizes an outstanding local nonprofit organization, and the Frank H. Morris Humanitarian Award for an individual who has demonstrated outstanding contributions to the community.

Lower Shore Enterprises was honored as the Henson Award recipient for this year's outstanding nonprofit organization in the region. They were recognized as an inspiring group of people who are dedicated to creating possibilities for adolescents and adults with physical, mental and emotional disabilities.

Founded in 1967, Lower Shore Enterprises focuses on training persons with disabilities to work within our community. This organization provides their clients with not only work to earn a paycheck, but self esteem by providing an environment where they are rewarded for determination, creativity and applying the training they receive.

The Community Foundation's 2007 Morris Humanitarian Award was presented to Jack Lewis of Delmar, DE. For over 30 years Lewis has championed the cause of the Holly Community, Inc., the Eastern Shore's resource for improving the quality of life for people with disabilities and their families.

Lewis has been listed among the top walkers in Walk America for the last 20 years in support of the Eastern Shore Division of the March of Dimes Birth Defects Foundation.

This year's Morris Humanitarian Award winner has also been an enthusiastic and effective supporter of the Veterans of Foreign Wars, and has served six times as Post Commander of VFW Post 194 in Salisbury.

In these capacities with the local VFW Post, Lewis has been responsible for the distribution of over \$180,000 annually to the charities that serve the needy in our community. In addition, Lewis volunteers as a member of the military Honor Guard that presides at military funerals.



Chairman's Award

Community Foundation of the Eastern Shore (CFES) Board Chair Arthur M. Cooley (l) presents Raymond C. Shockley (r), of Ocean City, with the 2007 Chairman's Award for his outstanding service to the Foundation as a past board member, current volunteer and long-standing ambassador for CFES to the community.



Henson Award of Excellence

Lower Shore Enterprises (LSE) was honored as the recipient of the 2007 Award of Excellence recognizing an outstanding local nonprofit organization at the Community Foundation of the Eastern Shore's (CFES) Annual Meeting and Awards celebration. Pictured (l to r) are Joe Ollinger, CFES Treasurer; Jack Nichols, LSE Founder; Mike Purkey, LSE Executive Director; Walt Moore, LSE Board Chair; and Spicer Bell, CFES President.



Morris Humanitarian Award

The 2007 Frank H. Morris Humanitarian Award is presented to Jack Lewis, (c), of Delmar, DE, for over 30 years of championing the cause of improving the quality of life for people with disabilities and their families. Presenting the award were (l) Mike Eusebio, former Board Chair of the Holly Community, Inc., and Spicer Bell, President of the Community Foundation of the Eastern Shore.

More Annual Meeting photos...

To view all of the photos from the 2007 Annual Meeting please visit the Community Foundation's web site at: www.cfes.org. If you would like additional copies of your print contact Ritch Photography at: www.ritchphoto.com or call 410-749-7018.



Check us out!
all new website
www.cfes.org



GRANT GUIDELINES: 2007

The Community Foundation invites qualified nonprofit organizations to apply for these grant programs for FY08 (2007-2008).

- **Community Needs Grants:** Support charitable programs benefiting Somerset, Wicomico and Worcester counties. Deadlines are April 1, August 1 and December 1.
- **Technical Mini-grants:** Supports capacity building activities of local 501(c)3 nonprofits. Deadline January 20 and July 20, 2008.
- **Excellence in Education:** Awards schools for innovative programs. Deadline: Sept. 5.
- **Youth Foundation:** March 7, 2008.

Copies of grant guidelines and application forms are available from the Foundation office or from our website at www.cfes.org

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ABOUT OUR FOUNDATION

The Community Foundation is the only tax-exempt public foundation dedicated for all time to improving the quality of life in Somerset, Wicomico and Worcester counties. By accepting, managing and investing gifts wisely, we act as a funding resource for both present and future generations.



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Annual Meeting DVD Available From PAC 14

As one of its many partnerships with the local nonprofit community, PAC 14 TV has DVDs available for \$20 each containing the taping of the Community Foundation's 2007 Annual Meeting. To purchase an Annual Meeting DVD visit www.pac14.org and click on "Contact Us."

Changing your address? Please let us know.

When you change your mailing address, please include the Community Foundation on your list of businesses and organizations you inform. We want to ensure you don't miss any of our regular communications including your copy of the quarterly Pillar Newsletter. Contact us at www.cfes.org or by phone at 410-742-9911.

